

# Quick Car Auction Buyers Guide

It couldn't be easier. Or more enjoyable. Just follow these very simple steps and in no time at all you'll be happily bidding and buying with Turners.

## Step 1 - Find it

**Register:** At reception you can register as a 'Buyer' and receive your bidding number. This doesn't mean you're obligated to buy, it just means you can if you want to. You will need to show your NZ or international driver's licence when you register to test drive.

**Find a car:** Every car on offer today is listed in the catalogue. It includes model, age, mileage and an auction estimate.

## Step 2 - Check it

**Pre-purchase vehicle condition report:** This is displayed in the window of each vehicle.

**Independent inspections:** For a more rigorous inspection, independent vehicle inspections are available through any Turners branch.

**Turners Valuation:** The Turners Valuation is available on the Turners website. It's an online tool that gives the prices of cars recently sold at Turners.

**Take a test drive:** Remember, you'll need your driver's licence and to register first. At some branches there is a test driving area at the branch. At other branches a staff member will accompany you on a test drive on the road.

## Step 3 - Buy it

**Make a bid:** You can hold up your bidder's number to make a bid, or simply put your hand up so the auctioneer can see it.

**If it doesn't reach reserve:** All is not lost! We'll try and negotiate a price between the top bidder and the owner that makes both parties happy.

**Other ways to bid:** Can't make the auction time? No problem. Our consultants can work with you on either placing an absentee bid on your behalf or through phone bidding. You can even bid from the comfort of your own home or office with Turners Live – [turners.co.nz/Turners-Live](https://turners.co.nz/Turners-Live)

We can help you arrange transport at very reasonable rates. Ask at the branch reception for details.

## Step 4 - Pay for it

**Buyers fee:** Keep in mind that all auction vehicles have a Turners buyers fee applied on top of the purchase price. This guarantees that the car is being sold by the rightful owner and has no finance owing. Our buyers fees and auction terms and conditions are displayed in the branch, in the auction catalogue and on [turners.co.nz](https://turners.co.nz).

**Payment terms:** First you'll need to pay a deposit of \$500 or 10% of the purchase price (whichever amount is greater). You can make payment by cash, Eftpos, Visa, Mastercard or internet banking. A convenience fee applies to all credit card payments. The balance must be paid by 12 noon the day after the auction.

**Unregistered vehicles:** All unregistered cars including new imports carry an additional \$320 'on road costs' to have the vehicle registered.

**Change of ownership & registration:** We do the change of ownership for you, it's all part of the service!

## Step 5 - Drive away And enjoy it!

## Need to trade in or sell your car?

Many people trade in at Turners so they can 'trade up'. We accept trade in vehicles regardless of age or condition. Simply bring your vehicle in for a free valuation and appraisal.

## Finance & Insurance

Need finance? Ask us. Got finance? Ask us to beat it! We also offer Mechanical Breakdown Insurance for protection against unexpected costs. Find out more at [turners.co.nz/Finance](https://turners.co.nz/Finance)

## Consumer Guarantees Act

Cars bought at auction may be covered by the Consumer Guarantees Act. See [turners.co.nz/CGA](https://turners.co.nz/CGA) for details.